# Navigating Through the Haze: The Technician Specialist's Role in Addressing Medication Access and Affordability

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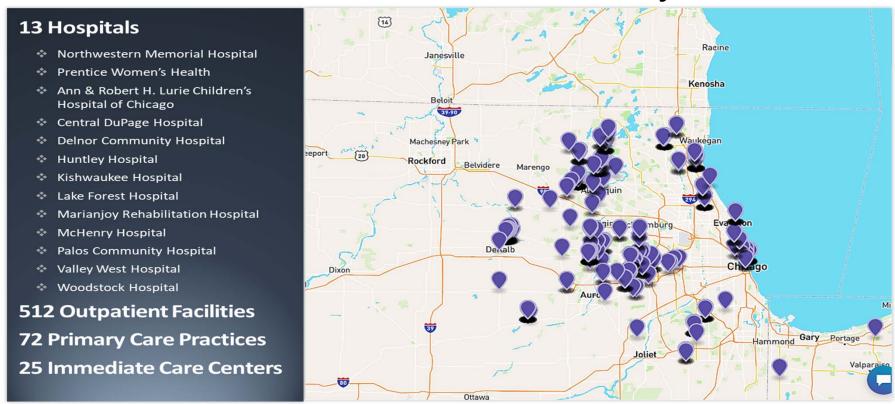
### **Disclosures**

• The speaker has no relevant disclosures.

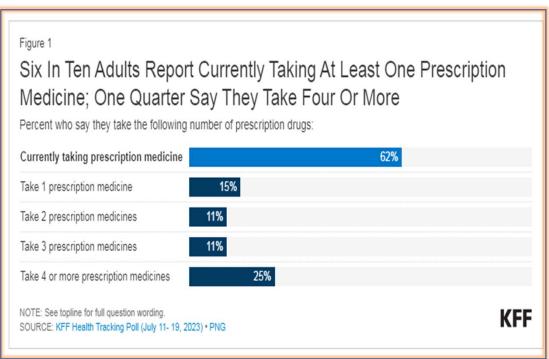
### Overall Objectives

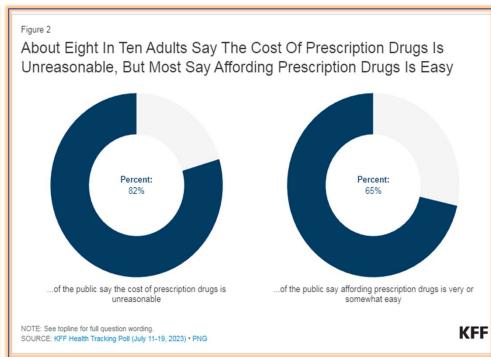
- Define the role of the pharmacy technician in an ambulatory care setting to help patients with medication affordability needs.
- 2. Identify the types of interventions made by pharmacy technicians and resources needed to help patients with the rising cost of medications.
- 3. Describe the patient outcomes and show measured values of pharmacy technicians in an ambulatory care setting.

Northwestern Medicine System



### Prescription Medications and Affordability

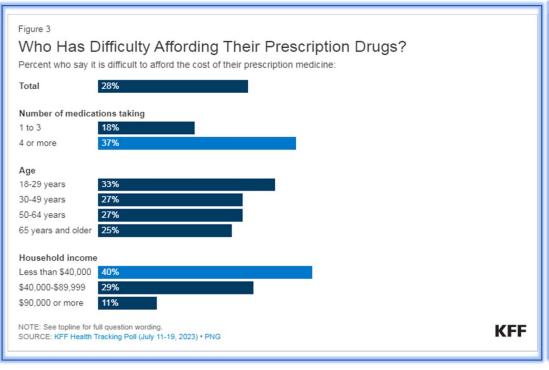


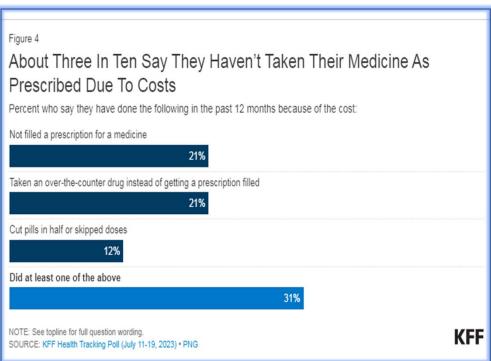


(n.d.). Public Opinion on Prescription Drugs and Their Prices. KFF. Retrieved August 17, 2023, from https://www.kff.org/health-costs/poll-finding/public-opinion-on-prescription-drugs-and-their-prices/



### Difficulties Affording Prescription Drugs

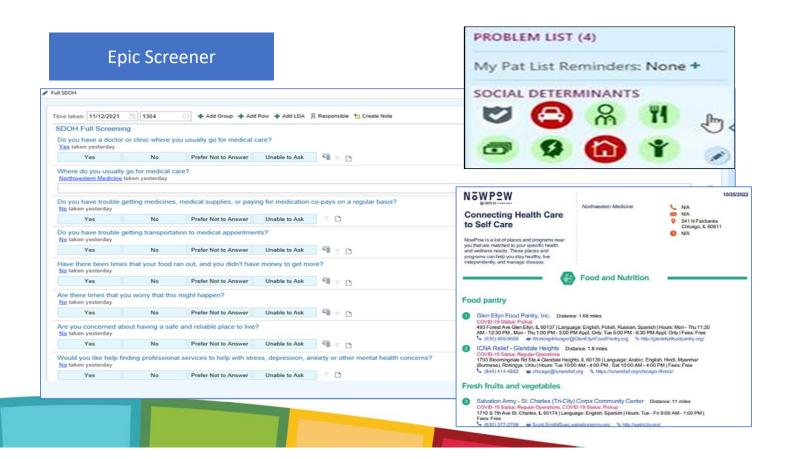




(n.d.). Public Opinion on Prescription Drugs and Their Prices. KFF. Retrieved August 17, 2023, from https://www.kff.org/health-costs/poll-finding/public-opinion-on-prescription-drugs-and-their-prices/

### NM & Social Determinants of Health Screening

Tools to support Social Determinants of Health (SDOH) Screening





# How and Where We Support Patient SDOH needs?













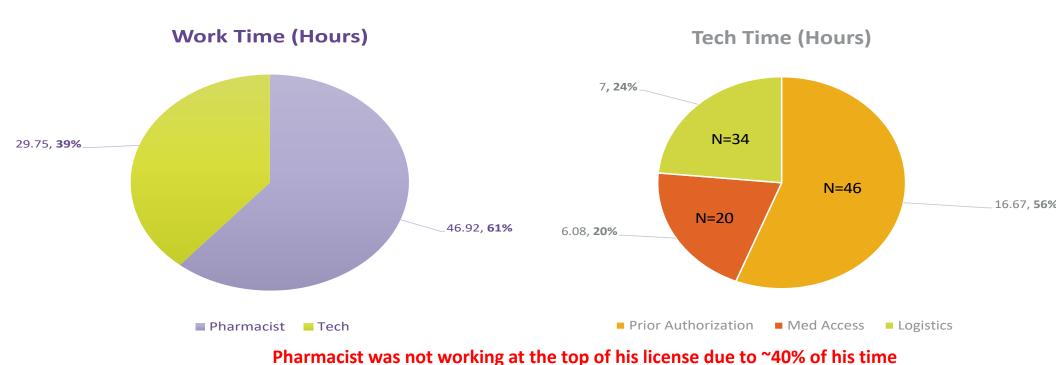
Top 3 Needs	Outreach Programs
Mental Health	Partnering with Community Affairs to leverage community partners for increased support
Food Insecurity	Partnering with <u>Community</u> <u>Affairs</u> to disseminate <b>grocery store vouchers</b>
Medication Affordability	Referring to Ambulatory Pharmacy for medication affordability and access counseling

# Northwestern Medicine Ambulatory Pharmacy Previous State

- Embedded pharmacists in primary care practice program started in 2019 at Northwestern Medicine
- Embedded pharmacists were responsible for addressing patient medication access and affordability
- Approximately 50% of the pharmacist's time daily was spent focusing on medication affordability referrals
- Due to labor intensive medication affordability referrals- pharmacist time was not dedicated to direct patient care
- Based on this model, it was clear that pharmacy technicians were needed.



### Pharmacist's Workflow Time Study – 3 Week Data



dedicated to addressing medication access and affordability referrals.

2023 ICHP ANNUAL MEETING

10

### Role of an Ambulatory Pharmacy Technician

#### **Enhancing Prescription Affordability**

- Technicians assist patients by identifying programs that provide financial assistance for prescription medications. such as Medicare Prescription Drug Plan, Medicaid, or Patient Assistance Programs (PAPs).
- These programs help reduce the burden of cost-related non-adherence, which affects patients dealing with poverty and other economic stress factors.

#### Medication **Adherence Support**

• We implement interventions that boost patient adherence, such as offering medication management and counseling, medication synchronization, and prescription reminders by phone or text messaging.

#### **Health Literacy** Support

- Many patients struggle with low health literacy, which limits their comprehension and adherence to treatment plans.
- As a technician, we provide patients with information in simple, easy-to-understand language, and patient education materials relevant to their health conditions and demographics.
- This approach helps promote better treatment outcomes and promote long-term patient engagement.

#### **Addressing Non-Medical Barriers**

- Addressing multiple dimensions of SDOH will require coordination and collaboration with other health care professionals.
- As a pharmacy technician, we actively participate in teambased care models that highlight social and behavioral factors impacting health outcomes.
- By working hand-in-hand with social workers, care coordinators, and physicians, we identify and address nonmedical barriers that decrease healthcare access and contribute to overall healthcare inequity.

### Northwestern Medicine Medication Access Specialist Program Timeline

#### 2019

- Pharmacists reviewing benefits with insurance companies and pharmacies
- Pharmacist determining which programs patients are eligible for and document application outcomes
- Reporting back to MD, following up with patients

#### 2022

- Addition of two pharmacy technicians
- Supporting 4 embedded pharmacists in 5 practices

#### 2020

- Pharmacy technician working with pharmacist to determine eligible programs
- Pharmacy technician assisting with keeping track of approvals applications, medication deliveries, patient signatures
- Yearly reapplication of patient assistance forms

#### **Current State**

- Supporting 7 embedded pharmacists in 8 practices
- Areas of support include: Ambulatory Care Coordinators, System diabetes initiatives, Social Determinants of Health

### Pharmacy Technician Workflow

#### **Referral Process**

- EPIC Staff In-basket Message
- EPIC Order Entry (Ref 667)

#### **Reasons for Pharmacy Technician Referral**

- Insurance coverage
- Formulary verification
- Understanding coverage (out-of-pocket, coinsurance, high deductibles)
- How to obtain medications (which pharmacy to use, mail order, prior auth, step therapy)
- Follow-up (patient, MD, care coordinator, social worker)

### How a Referral is Sent to the Pharmacy Technician

Patient Identification Patient name & DOB or EPIC MRN #

Patient flagged for pharmacy collaboration

Referral Generation · Medication or pharmacy question identified

Adherence, affordability, patient assistance

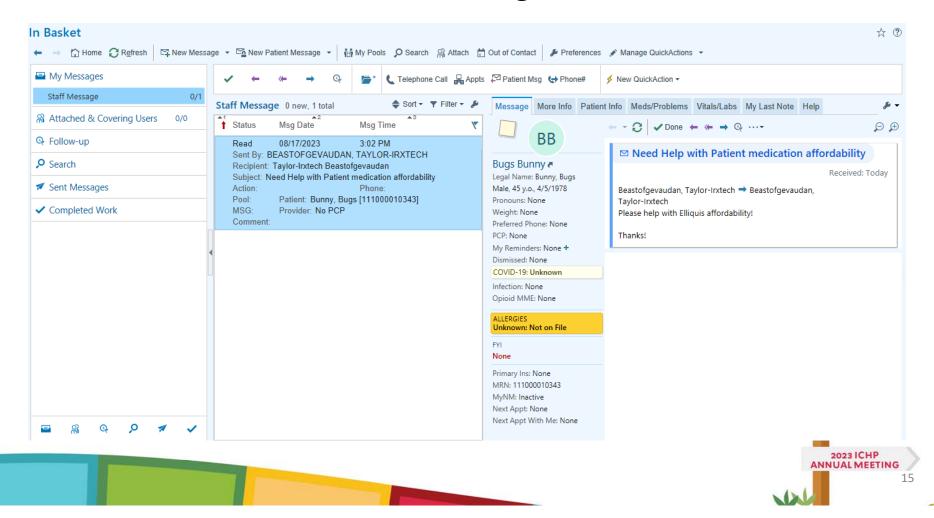
Medication Issue Identified What do you need assistance with?

- General affordability question or patient specific?
- · What have you attempted prior to referring?
- · Additional important information to share?

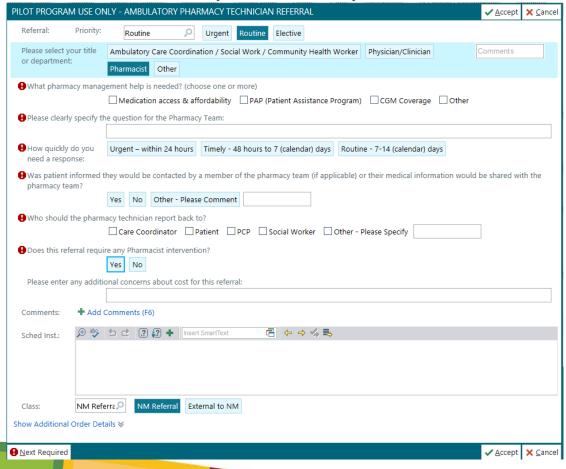
Communication

- Time sensitive deadline? Response needed urgently, non-urgent (please include time frame needed for response).
- How should follow-up information be relayed? Report back to: Care Coordinator, physician, community health worker, patient
- · Send referral to pharmacy technician via specific pharmacy technician pool

### **EPIC Staff Message In-Basket**

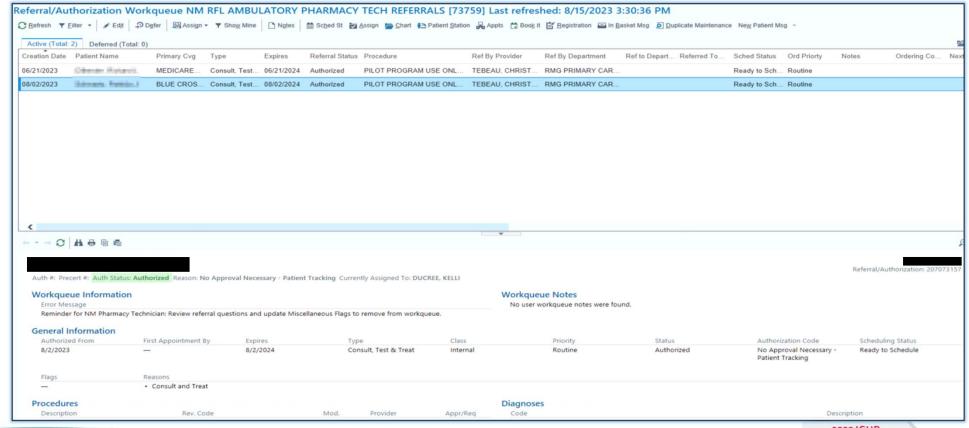


# EPIC Order Entry for Pharmacy Technician Referral (REF667)





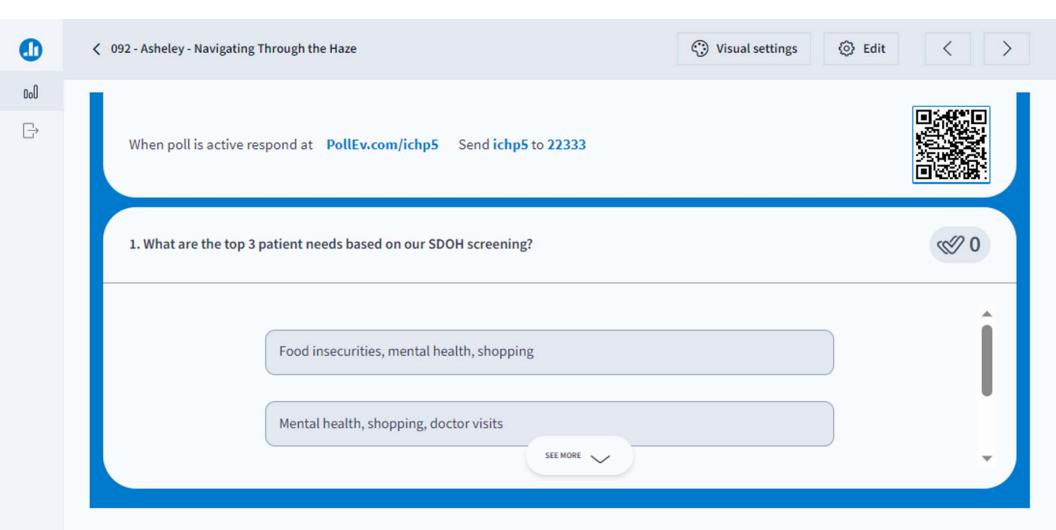
### EPIC REF 667 Referral Work Queue



### **Assessment Question #1**

What are the top 3 patient needs based on our SDOH screening?

- A. Food insecurities, mental health, shopping
- B. Mental health, shopping, doctor visits
- C. Medication affordability, food insecurities, mental health
- D. All of the above



#### **Assessment Question #1**

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### The Pharmacy Technician's Process





# Ambulatory Pharmacy Technician's Approach to Patient Referrals

#### · Helping understand Drug Benefits and Coverage

- Gathering basic information about patients coverage- Typically, the initial approach to resolving inquires related to drug benefits involves requesting the patient to provide their identification (ID) card. By doing so, technicians should be able to answer most, if not all of the inquiries specified below:
  - a) What is the coverage? Commercial insurance plan? Part D?
  - b) Is coverage up-to-date
  - c) What is the drug benefits offered through plan?
  - d) Is there a deductible? If so, how much has been met/remaining?
  - e) Any additional insurance benefits?

#### Commercial Insurance

- Pharmacy Technicians have the capacity to retrieve information regarding a patient's unique drug coverage benefits through online or telephonic means with commercial plans. Acquiring personalized details may require a phone call, which often takes a significant amount of time due to waiting periods or transfer to numerous departments. As a result, pharmacy technicians ae frequently tasked with calling healthcare plans to obtain necessary information
  - Tiers: Understanding the use of "tiers", or prioritization levels for drugs, is crucial when it comes to drug coverage plans like commercial plans. The tier that a drug belongs to will determine the amount of coverage given by the plan, and the copayment amount the patient is responsible for.
  - Commercial plans use a four-tier system. Many plans now assign two tiers for generic drugs, which can result in lower copayments for some medications. Certain organizations use formularies with five tiers, categorizing specialty drugs into less or more expensive categories.
  - Each insurance company determines where a particular medication falls within its formulary tier, which affects the out-of-pocket (OOP) expenses.
  - · Pharmacy Technicians look for ways to recommend drugs that fall into more favorable tiers, benefitting both the patient and the payer.

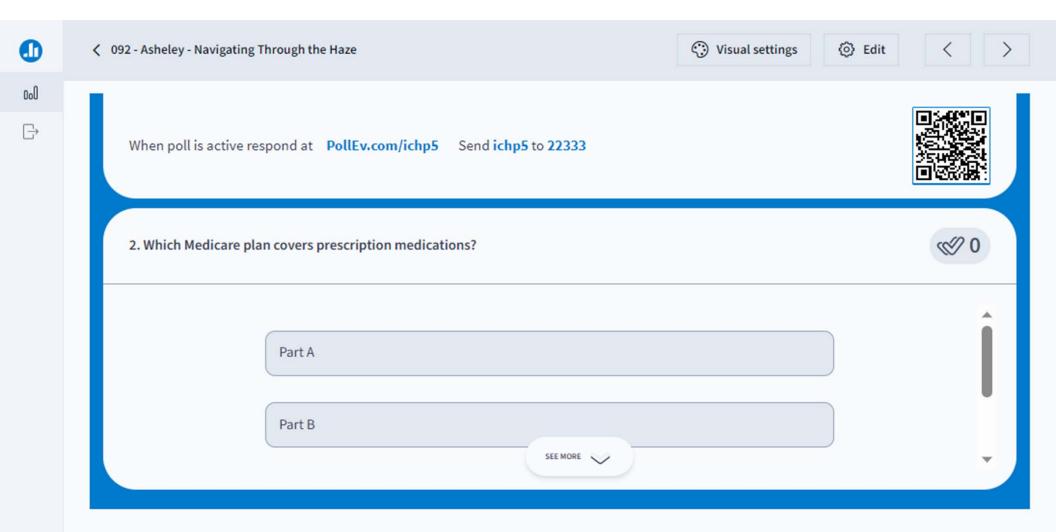
# Ambulatory Pharmacy Technician's Approach to Patient Referrals

- Government-based programs
  - Medicaid
    - Medicaid is a program operated at the Federal and State levels.
    - Medicaid covers medical expenses for individuals and families with low income and limited assets.
    - Cover most if not all maintenance meds at \$0 cost to patient.
    - Patients may have to pay a share of the expense or spend-down if their income or assets exceed certain thresholds.
  - Medicare Part D
    - Medicare is a health insurance program that offers coverage to American citizens aged 65 or older
    - It also offers health insurance coverage to younger individuals with specific needs such as multiple sclerosis (MS)
    - Medicare offers many types of coverage only of which 1 pharmacy technicians assist: Part D.
    - Drug coverage benefits are provided through Medicare Part D.
      - Coverage is available either as a stand- alone prescription drug plan or as an integrated managed care plan
      - Both offer medical and prescription drug coverage.
      - · No single component covers all of a persons medical cost.
  - Medicare Part D "DONUT HOLE"
    - Individuals enrolled in Medicare Part D can face coverage limits that cause their drug coverage to temporarily halt or change.
    - This is the coverage "gap"- also known as the donut hole occurs after the combined expenses of the patient and their prescription plan
      reach a yearly amount set by CMS.
    - During the gap, patients are responsible for covering up to \$40% of the cost of their branded medications and up to 35% of generic costs until they reach the required spending limit for the year.

### **Assessment Question #2**

Which Medicare plan covers prescription medications?

- A. Part A
- B. Part B
- C. Part D
- D. Part G



#### **Assessment Question #2**

Which Medicare plan covers prescription medications?

- A. Part A
- B. Part B
- C. Part D
- D. Part G

### Medication Assistance Programs

#### Patient Assistance Programs (PAPs)

- Depending on their existing coverage, individuals can expect varying benefits from these programs.
- Generally, those without insurance may be eligible for a free medication supply for a limited time.
- Provided by drug companies to assist financially challenged patients in covering their medication expenses
- The manufacture's PAP website contains information about the requirements for specific medications- for patients, their caregivers or representatives.
- Application forms may be obtained by downloading or completing online for certain programs-if eligible PAP benefits typically last for 6 to 12 months and must be renewed upon expiration.
- Patients maybe required to submit specific details on their application such as:
  - Income
  - · Name of drug they are requesting
  - Whether the patient is uninsured, has private insurance, or government-sponsored insurance
  - Household size

### Medication Assistance Programs

#### Low-cost Generic Options

- Various major retail pharmacy chains provide discount programs for generic drugs that are commonly used and not expensive.
- If a patient can obtain a prescription for one-month supply at a cost of \$4, it is more cost-effective in comparison to going through the process of submitting a claim for coverage.
- While some programs require an application and/or a membership fee, most are easy to join.
- GoodRx.com is a means to find the most affordable cost for particular drugs
- Some pharmacy chains with discounts generic programs include:
  - CVS
  - Walmart
  - Kroger
  - Walgreens
  - Costco

#### Other Financial Assistance Programs

- Various governmental and non-profit charitable entities provide programs to assist patients with expenses like drug co-pays, medical equipment, home health care, transportation, and additional necessities.
  - Chronic Disease Fund (aka: Good Days foundation): This organization provides copay assistance for patients with chronic diseases who meet eligibility requirements. Email: info@mygooddays.org Phone: 877-968-7233
  - **Heathwell Foundation**: A nonprofit organization that offers copay, coinsurance and premium assistance. Email: <a href="https://www.healthwellfoundation.org/">www.healthwellfoundation.org/</a> Phone: 800-675-8416
  - Patient Access Network Foundation: Copayment assistance from \$500 to \$14,000 per year depending on diagnoses. Patient must be insured with coverage for medication and meet the Financial criteria. <a href="https://www.PANfoundation.org">www.PANfoundation.org</a> 866-316-7263

### NM System Initiatives Support

#### Cigna Diabetes Grant-Addressing Disparities in Diabetes

- · Working with patients that have missed diagnostic test and/or have uncontrolled diabetes
- · Team implemented to outreach patients to assist with diabetes management.
- Outreach to patients to understand gaps in care/starting that conversation- offering resources unbeknownst to patient.
- Providing basic diabetes education- also linking patients with Diabetes Care Educators.
- Encouraging patients to reach back out if they are interested in the future.

#### Medication Adherence

- In the beginning of the calendar year, members have not yet indexed into the medication adherence measure(s) due to unmet eligibility criteria
- Adherence lists received from payers during this time can be used to evaluate members that failed the measure last year as well as previous years.
- · Beginning in second quarter (April/May) most members have indexed a measure.
- This starts the period when we begin to actively outreach to patients who are showing as non-adherent.

#### Medication Charts

· Cash price listing

#### NM Ambulatory Pharmacy Medication Chart Example

### M Northwestern January 2022 Asthma/COPD #2 Cost Comparison Chart

Brand Name	Generic Name	Strength/ Dose	# Doses	*GoodRx Price/30 Days				
Inhaled Corticosteroids (ICS)								
Alvesco HFA (12 years and older)	ciclesonide aerosol	80mcg 160mcg	60 doses 60 doses	\$37.78 \$131.60				
ArmonAir RespiClick (12 years and older)	fluticasone propionate powder	55mcg 113mcg 232mcg	60 doses 60 doses 60 doses	\$243.58 \$243.58 \$302.62				
Arnuity Ellipta (5 years and older)	fluticasone furoate powder	50mcg 100mcg 200mcg	30 doses 30 doses 30 doses	\$188.20 \$188.20 \$250.96				
Asmanex HFA (12 years and older)	mometasone aerosol	100mcg 200mcg	120 doses 120 doses	\$198.17 \$229.70				
Asmanex Twisthaler (4 years and older)	mometasone powder	110mcg 220mcg 220mcg 220mcg	30 doses 30 doses 60 doses 120 doses	\$184.21 \$198.36 \$229.59 \$325.35				
Flovent Diskus (4 years and older)	fluticasone powder	50mcg 100mcg 250mcg	60 doses 60 doses 60 doses	\$189.58 \$198.64 \$265.29				
Flovent HFA (4 years and older)	fluticasone aerosol	44mcg 110mcg 220mcg	120 doses 120 doses 120 doses	\$198.05 \$263.69 \$403.59				
Pulmicort Respules (12 months to 8 years)	budesonide inhalation suspension	0.25mg/2mL 0.5mg/2mL 1mg/2mL	60 doses 60 doses 60 doses	\$62.90 \$63.92 \$263.30				
Pulmicort Flexhaler (6 years and older)	budesonide powder	90mcg 180mcg	60 doses 120 doses	\$186.40 \$248.97				
QVAR Redihaler (5 years and older)	beclomethasone aerosol	40 mcg 80 mcg	120 doses 120 doses	\$169.01 \$225.66				

Items in green are available as generics. Medications in red are available as brands only

\*Source: GoodRx and Amerisource Bergen—accessed 1/2/22
source of cash prices and includes coupons for generics, links to manufacturer brand a

www.goodrx.com is a source of eash prices and includes coupons for generics, links to manufacturer brand assistance programs and other sources of prescription drug assistance. Prices listed are available <a href="https://doi.org/10.1007/j.com/pricesubject to change and is pharmacy specific">https://doi.org/10.1007/j.com/pricesubject to change and is pharmacy specific</a>.

Questions/comments? Contact: Mark Greg, Program Director – Ambulatory Pharmacy at (630) 933-5739 or Mark.Greg@nm.org; Imran Khan, Ginical Pharmacist at (630) 933-2033 or Imran xhan@nm.org; Mitchel Monzón-Fenneke, Clinical Pharmacist at (630)938-6733 or Michel Monzón-Fenneke, Clinical Pharmacist at (630)938-6733 or Michel Monzon-Kenneke@nm.org (630)

Brand Name	Gen	eric Name	Strength/Dose	# Doses	*GoodRx Price/30 Days
Inhaled	Corticost	eroid/Long Actin	g Beta Agonist (ICS/LABA) Combination		
Advair Diskus		fluticasone/ salmeterol powder	100mcg/50mcg	60 doses	\$79.50
	250mcg/50mcg		60 doses	\$90.63	
	samileteror powder	500mcg/50mcg	60 doses	\$126.46	
A 1 1 100 1		*!/	45mcg/21mcg	120 doses	\$329.73
Advair HFA (12 years and older)	fluticasone/ salmeterol aerosol		115mcg/21mcg	120 doses	\$407.66
			230mcg/21mcg	120 doses	\$533.50
flu		iticasone/	55mcg/14mcg	60 doses	\$36.88
AirDuo RespiClick (12 years and older)		terol aerosol powder	113mcg/14mcg	60 doses	\$33.33
			232mcg/14mcg	60 doses	\$31.33
Breo Ellipta		rticasone/	100mcg/25mcg	60 doses	\$375.10
(18 years and older)	vilan	terol powder	200mcg/25mcg	60 doses	\$375.10
			50mcg/5mcg	120 doses	\$314.77
Dulera (12 years and older)	mometasone/ formoterol aerosol		100mcg/5mcg	120 doses	\$314.77
			200mcg/5mcg	120 doses	\$314.77
Symbicort	budesonide/		80 mcg/4.5mcg	120 doses	\$139.43
(12 years and older)		terol aerosol	160mcg/4.5mcg	120 doses	\$205.73
Inhaled Corticostero	id/Long-Act				
Trelegy Ellipta	fl	uticasone	100mcg/62.5mcg/25mcg	60 doses	\$600.63
	fli furoate, vilan	uticasone /umeclinidium/ terol powder			
Trelegy Ellipta	furoate, vilan budesonid	uticasone /umeclinidium/	100mcg/62.5mcg/25mcg	60 doses	\$600.63
Trelegy Ellipta (Asthma & COPD adults) Breztri Aerosphere	furoate, vilant budesonid formot	uticasone /umeclinidium/ terol powder e/glycopyrrolate/ terol fumarate	100mcg/62.5mcg/25mcg 200mcg/62.5mcg/25mcg	60 doses 60 doses 120 doses	\$600.63 \$600.63
Trelegy Ellipta (Asthma & COPD adults) Breztri Aerosphere	fluroate, furoate, vilant budesonid formot Interleu nd older)	uticasone /umeclinidium/ terol powder e/glycopyrrolate/ terol fumarate	100mcg/62.5mcg/25mcg 200mcg/62.5mcg/25mcg 160mcg/9mcg/4.8mcg	60 doses 60 doses 120 doses	\$600.63 \$600.63
Trelegy Ellipta (Asthma & COPD adults)  Breztri Aerosphere (COPD adults)  Cinqair (18 years at 3 mg/kg once every four	fliroate, vilant budesonid formot Interlet nd older) weeks IV	uticasone /umeclinidium/ terol powder le/glycopyrrolate/ terol fumarate uken-5 (IL-5) Anta	100mcg/62.5mcg/25mcg 200mcg/62.5mcg/25mcg 160mcg/9mcg/4.8mcg gonist Monoclonal Antibo	60 doses 60 doses 120 doses ody weight- based	\$600.63 \$600.63 \$540.21 \$1,186.80
Trelegy Ellipta (Asthma & COPD adults)  Breztri Aerosphere (COPD adults)  Cinqair (18 years at 3 mg/kg once every four infusion  Nucala (12 years at	fling furoate, vilant budesonid formore interlect ind older) weeks IV and older) weeks ind older) weeks ind older) oses, then	uticasone /umeclinidium/ terol powder e/glycopyrrolate/ terol fumarate uken-5 (IL-5) Anta reslizumab mepolizumab	100mcg/62.5mcg/25mcg 200mcg/62.5mcg/25mcg 160mcg/9mcg/4.8mcg gonist Monoclonal Antibo 100mg/10mL vial 100mg/1mL vial 30mg/mL syringe	60 doses 60 doses 120 doses dy weight- based dosing	\$600.63 \$600.63 \$540.21 \$1,186.80 per vial
Trelegy Ellipta (Asthma & COPD adults) Breztri Aerosphere (COPD adults)  Cinqair (18 years a 3 mg/kg once every four infusion  Nucala (12 years a 100 mg SC once every.  Fasenra (12 years a	fling furoate, vilant budesonid formore interlect ind older) weeks IV and older) weeks ind older) weeks ind older) oses, then	uticasone /umeclinidium/ terol powder e/glycopyrrolate/ terol fumarate uken-5 (IL-5) Anta reslizumab mepolizumab	100mcg/62.5mcg/25mcg 200mcg/62.5mcg/25mcg 160mcg/9mcg/4.8mcg gonist Monoclonal Antibo 100mg/10mL vial	60 doses 60 doses 120 doses dy weight- based dosing 100mg dose 30mg dose	\$600.63 \$600.63 \$540.21 \$1,186.80 per vial \$3,124.72
Trelegy Ellipta (Asthma & COPD adults) Breztri Aerosphere (COPD adults)  Cinqair (18 years a 3 mg/kg once every four infusion  Nucala (12 years a 100 mg SC once every.  Fasenra (12 years a	flir furoate, vilani budesonid formot Interlet dolder) weeks IV and older) 4 weeks and older) toses, then eks	uticasone /umeclinidium/ terol powder e/glycopyrrolate/ terol fumarate uken-5 (IL-5) Anta reslizumab mepolizumab	100mcg/62.5mcg/25mcg 200mcg/62.5mcg/25mcg 160mcg/9mcg/4.8mcg gonist Monoclonal Antibo 100mg/10mL vial 100mg/1mL vial 30mg/mL syringe	60 doses 60 doses 120 doses dy weight- based dosing 100mg dose	\$600.63 \$600.63 \$540.21 \$1,186.80 per vial \$3,124.72 \$5,120.31
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Trelegy Ellipta (Asthma & COPD adults)  Breztri Aerosphere (COPD adults)  Cinqair (18 years a 3 mg/kg once every four infusion  Nucala (12 years ar 100 mg 5C once every- Fasenra (12 years ar 30mg every 4 weeks x 3 d 30mg every 8 week  Xolair (6 years and	fling furgate, viland budesonid formor interlet and older) weeks IV and older) weeks with a final fina	uticasone //umeclinidium/ terol powder e/glycopyrrolate/ terol fumarate uken-5 (it-5) Anta reslizumab mepolizumab benralizumab Anti IgE Mon	100mcg/62.5mcg/25mcg 200mcg/62.5mcg/25mcg 160mcg/9mcg/4.8mcg 100mg/10mL vial 100mg/1mL vial 30mg/mL syringe oclonal Antibody 150mg/1.2mL vial	60 doses 60 doses 120 doses dy weight- based dosing 100mg dose 30mg dose	\$600.63 \$600.63 \$540.21 \$1,186.80 per vial \$3,124.72 \$5,120.31
Trelegy Ellipta (Asthma & COPD adults) Breztri Aerosphere (COPD adults)  Cinqair (18 years at 3 mg/kg once every four infusion  Nucala (12 years at 100 mg SC once every. Fasenra (12 years at 30mg every 8 weet  Xolair (6 years and 75mg to 375 mg SC every 2	fling furgate, viland budesonid formor interlet and older) weeks IV and older) weeks with a final fina	uticasone //umeclinidium/ terol powder e/glycopyrrolate/ erol fumarate uken-5 (IL-5) Anta reslizumab  mepolizumab  Anti IgE Mon omalizumab sphodiesterase 4 roflumilast	100mcg/62.5mcg/25mcg 200mcg/62.5mcg/25mcg 160mcg/9mcg/4.8mcg gonist Monoclonal Antibo 100mg/10mL vial 100mg/1mL vial 30mg/mL syringe oclonal Antibody 150mg/1.2mL vial Inhibitor (PDE4 Inhibitor) 500mcg	60 doses 60 doses 120 doses dy weight- based dosing 100mg dose 30mg dose weight and lgf level- based dosing	\$600.63 \$600.63 \$540.21 \$1,186.80 per vial \$3,124.72 \$5,120.31 \$697.40 per vial
Trelegy Ellipta (Asthma & COPD adults) Breztri Aerosphere (COPD adults)  Cinqair (18 years at 3 mg/kg once every four infusion  Nucala (12 years at 100 mg SC once every. Fasenra (12 years at 30mg every 8 weet  Xolair (6 years and 75mg to 375 mg SC every 2	fluroate, vilani budesonid formot Interlet and older) weeks IV and older) weeks mid older) weeks ind older) oses, then eks	uticasone //umeclinidium/ terol powder e/glycopyrrolate/ erol fumarate uken-5 (IL-5) Anta reslizumab  mepolizumab  Anti IgE Mon omalizumab sphodiesterase 4 roflumilast	100mcg/62.5mcg/25mcg 200mcg/62.5mcg/25mcg 160mcg/9mcg/4.8mcg gonist Monoclonal Antibo 100mg/10mL vial 100mg/1mL vial 30mg/mL syringe oclonal Antibody 150mg/1.2mL vial Inhibitor (PDE4 Inhibitor)	60 doses 60 doses 120 doses dy weight- based dosing 100mg dose 30mg dose weight and lgf level- based dosing	\$600.63 \$600.63 \$540.21 \$1,186.80 per vial \$3,124.72 \$5,120.31

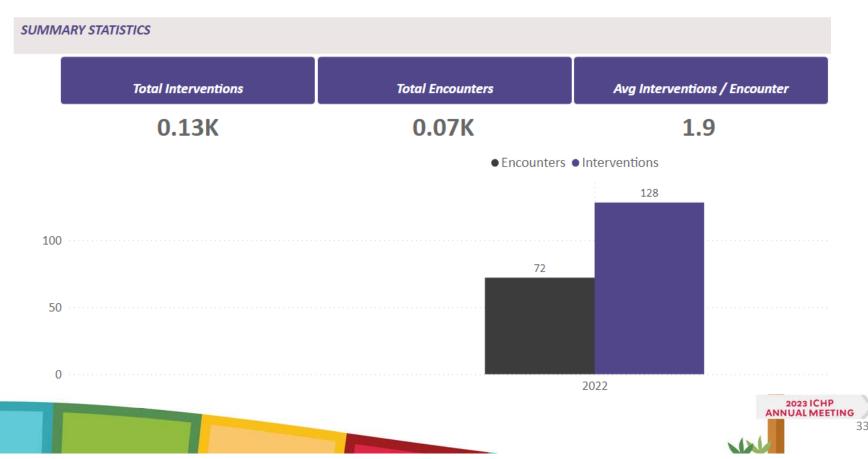
## Pharmacy Technician Outcomes



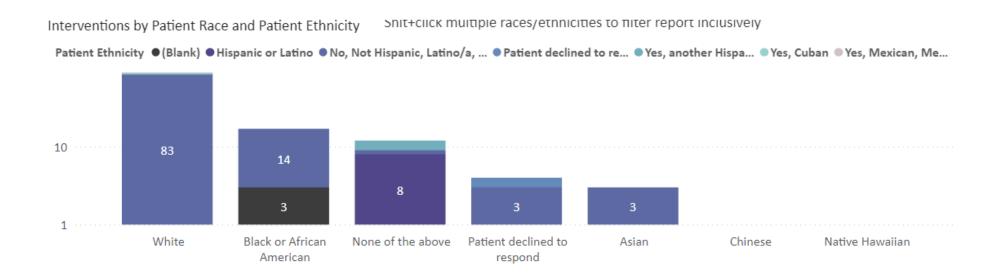
# Patient Referral Volume Data (March 2023 – July 2023)



# Intervention Summary (January 2022 – December 2022)

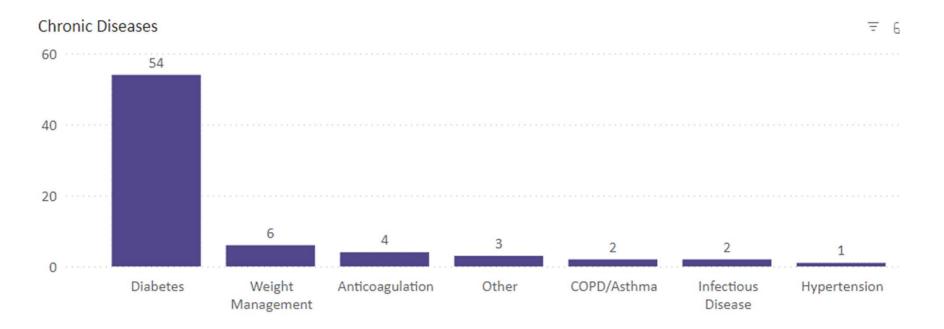


# Intervention Breakdown by Race/Ethnicity (January 2022 – December 2022)



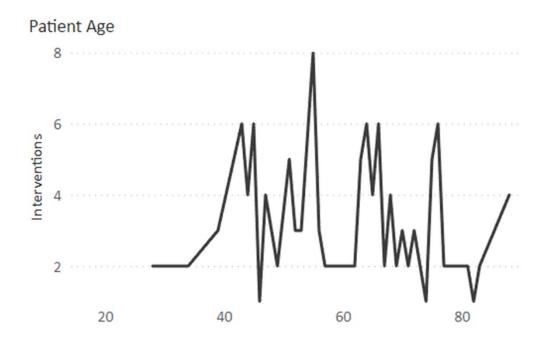


# Intervention Breakdown by Disease State (January 2022 – December 2022)



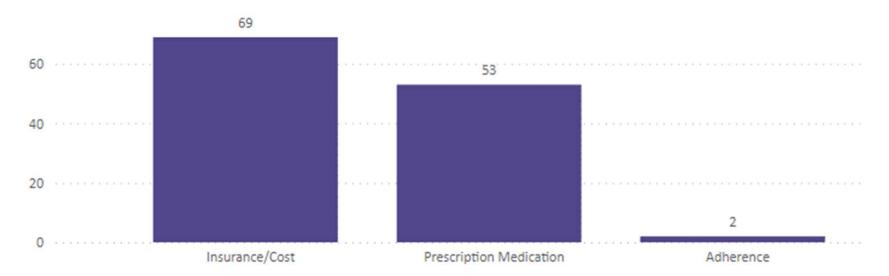


# Intervention Breakdown by Patient Age (January 2022 – December 2022)



### Intervention Breakdown by Education Provided (January 2022 – December 2022)

#### **Education Provided**



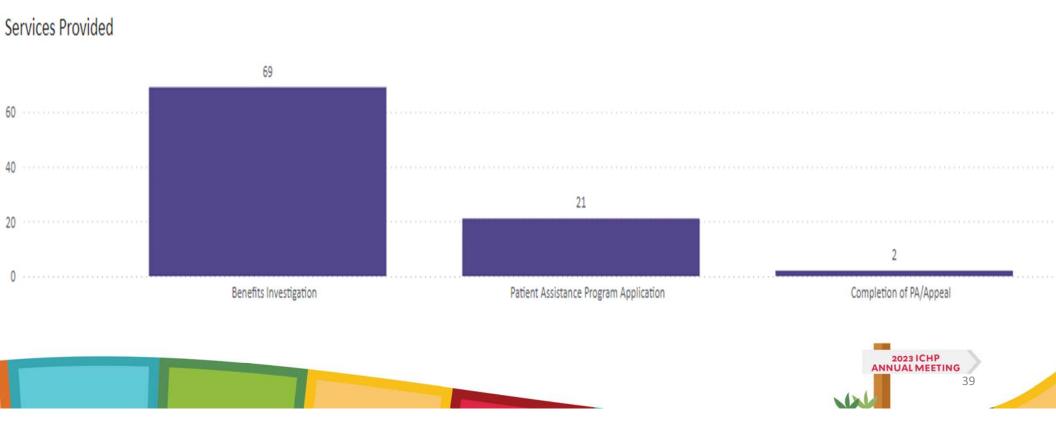
## Intervention Breakdown by Devices Explained (January 2022 – December 2022)

#### **Devices Explained**

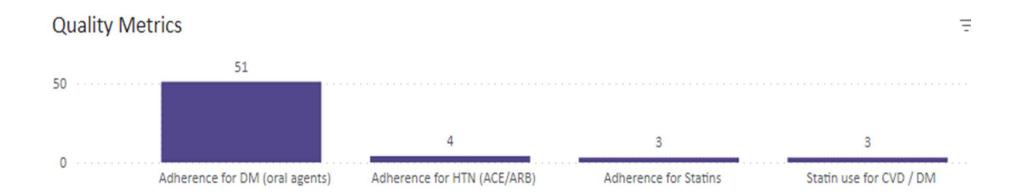




## Intervention Breakdown by Services Provided (January 2022 – December 2022)

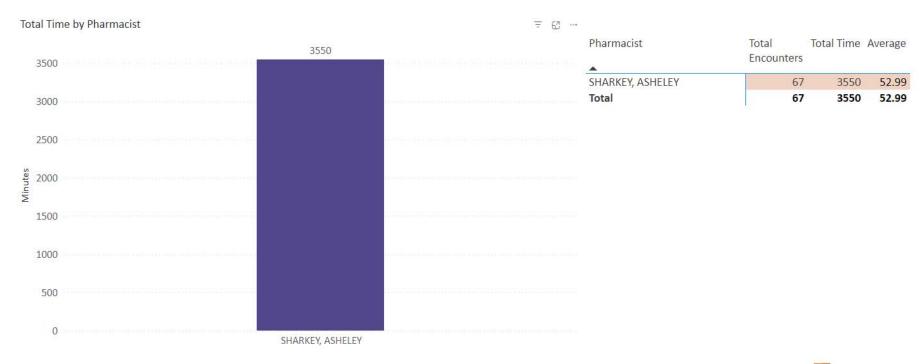


## Intervention Breakdown by Quality Metrics (January 2022 – December 2022)





## Intervention Breakdown by Time (January 2022 – December 2022)

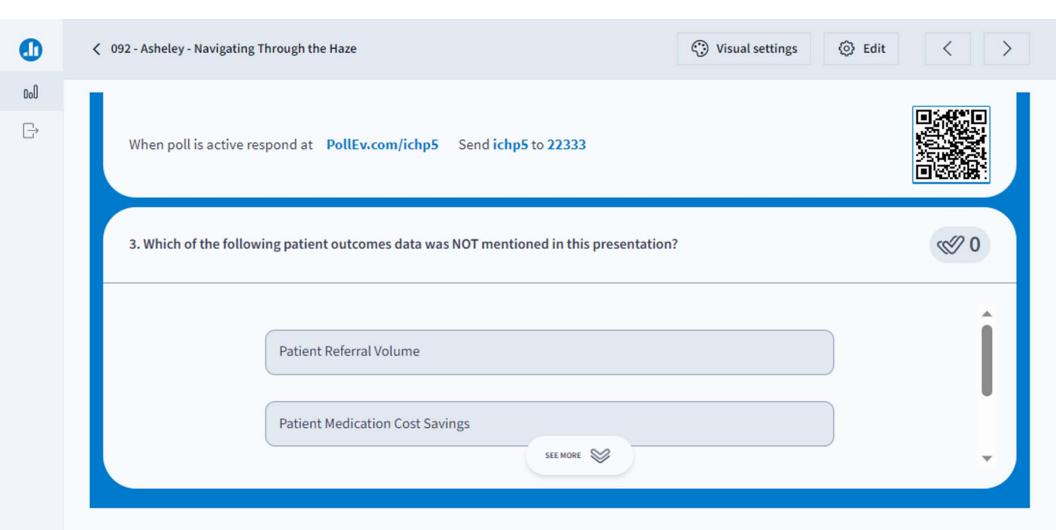




### **Assessment Question #3**

Which of the following patient outcomes data was **NOT** mentioned in this presentation?

- A. Patient Referral Volume
- B. Patient Medication Cost Savings
- C. Intervention Breakdown by Race/Ethnicity
- D. Average Pharmacy Technician Time per Intervention



#### **Assessment Question #3**

Which of the following patient outcomes data was **NOT** mentioned in this presentation?

- A. Patient Referral Volume
- B. Patient Medication Cost Savings
- C. Intervention Breakdown by Race/Ethnicity
- D. Average Pharmacy Technician Time per Intervention

### Case Study #1

#### Patient with Insulin and Test Strip Affordability Concerns

- Referral to Northwestern Medicine pharmacist from care coordination that patient wanted to discuss affordability of insulin and test strips. Patient has "Part D" Medicare Advantage Plan.
- Pharmacy technician called patient and reviewed patient assistance programs, eligibility and income requirements and coverage for test strips.
- Pharmacy technician outreached to patients plan to review prescription coverage and potential savings for his medications.
- Pharmacy technician contacted patient and reviewed reason for high-cost was their prescription payment was applied to deductible, reviewed medication tiers and plan coverage details (For this plan deductible applies to Tiers 3-5).
- Pharmacy technician reviewed phases of coverage and alerted member of a payer program
  resource that he could be connected to that would determine if he would qualify for extra help or a
  low income subsidy.
- Patient was provided with abundant resources to assist with affordability.

### Case Study #2

#### Patient needing assistance with medication costing over \$1000

- Northwestern Medicine pharmacist received a patient referral from a care coordinator stating that the
  patient is having a difficult time paying for her medications copays.
- The patient has Medicare Advantage as her primary insurance.
- Contacted pharmacy benefit manager and requested a benefits investigation for this patient looking for opportunities for cost savings for her medications.
- Findings were that this patient had entered the Donut Hole In this phase of coverage (DONUT HOLE)-patient is responsible for 33% coinsurance (Xifaxan (Tier 5) now costing \$1087.56/30 days)
- Using Needymeds.com- pharmacy technician was able to find Patient Assistance Program (PAP) with drug manufacturer.
- Reviewed requirements- reviewed with patient, sent over materials for MD signature
- Pt now able to receive medication Xifaxan- a tier 5 drug costing her over \$1000- FREE delivered to her home monthly. That's a yearly savings of \$13,050.72!!

### Next Steps

- Growth of pharmacy technician program to provide medication affordability resources to additional providers/pharmacists across NM
- Expansion of pharmacy technician services to disease state practices outside of primary care
  - Cardiology
  - Infectious Diseases
  - Oncology
  - Behavioral Health
- Streamline pharmacy technician workflow to allow for optimization of patient referrals and coverage

# Questions? Thank you!!!